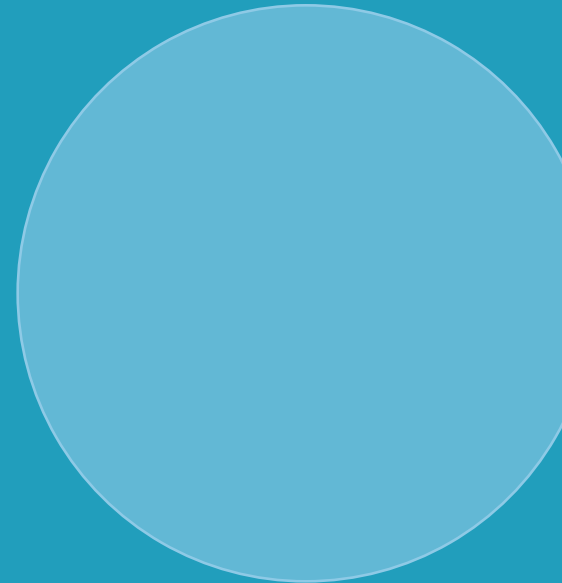
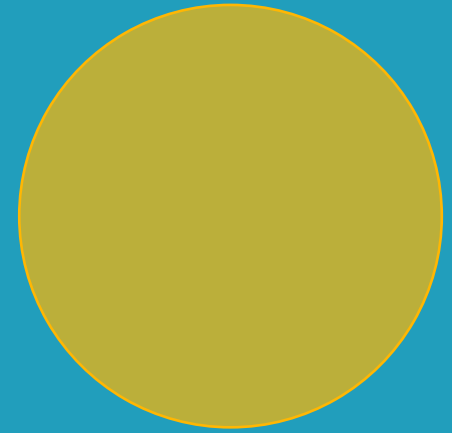




Your AI Meeting Brain. Always Present, Never Forgetful.

Lumina captures, summarizes, and surfaces insights from every meeting
— so your team ships faster and forgets nothing.

SERIES A • 2026



Meetings Eat Time. Knowledge Disappears.



31 hrs

wasted/week per manager
in unproductive meetings
(Harvard Business Review, 2024)



65%

of meeting action items
never get documented or
followed up on



\$37B

lost annually by US companies
to unnecessary meetings
and duplicated decisions

Lumina: Your AI-Powered Meeting Intelligence Layer

What Lumina Does

- Joins Zoom, Teams, or Google Meet automatically
- Real-time transcription with speaker diarization (98.4% accuracy)
- GPT-4o-powered meeting summary in <30 seconds post-call
- Auto-assigns action items to Jira, Asana, or Linear
- Searchable memory vault — find any decision ever made
- "Ask Lumina" chat interface for institutional knowledge

Why Lumina Wins

Context-Aware AI

Lumina learns your org's jargon, projects, and people — not a generic model.

Cross-Meeting Memory

Surfaces relevant decisions from past calls when the same topic resurfaces.

Privacy by Default

On-prem deployment option; GDPR & SOC 2 Type II certified.

Deep Integrations

50+ integrations: Slack, CRM, wiki, PM tools — out of the box.

How Lumina Works – From Join to Insight in 4 Steps

01

Auto-Join

Calendar-synced bot joins every meeting. Zero friction — no manual start.

02

Capture & Transcribe

Speaker-labeled transcript generated live. Supports 28 languages.

03

AI Summarize & Act

Summary, decisions, and action items extracted. Items synced to your PM tool.

04

Search & Recall

Every meeting indexed. Chat with Lumina to surface past context instantly.

Integrates with:

Zoom

Teams

Google Meet

Slack

Jira

Asana

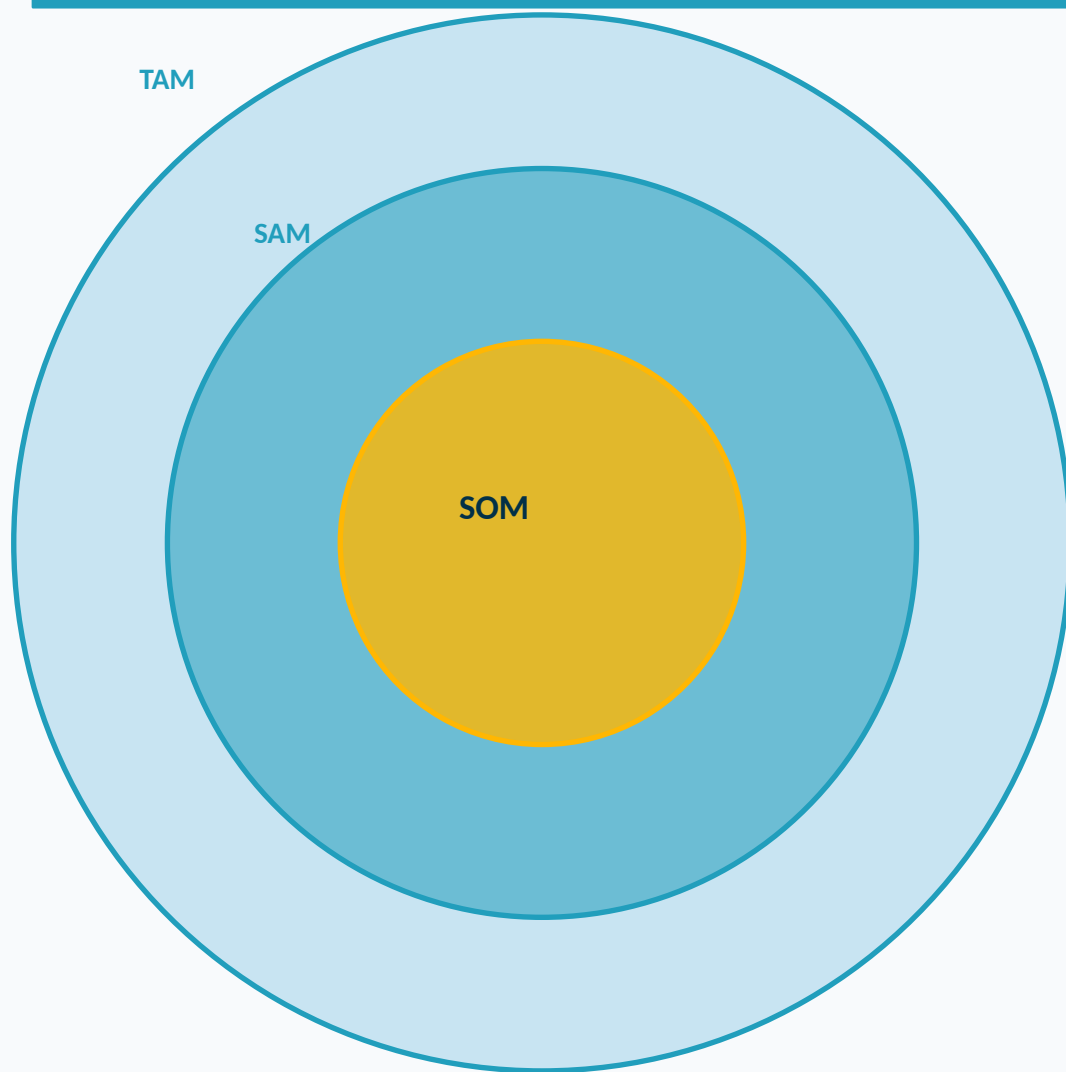
Linear

Salesforce

Notion

Confluence

A Large and Rapidly Expanding Market Opportunity



TAM Global Enterprise Productivity & Collaboration Software

\$62B

+18% CAGR

SAM AI Meeting & Workplace Intelligence Tools (SMB + Enterprise)

\$14B

+31% CAGR

SOM English-speaking knowledge-worker teams (5–500 seats), Y1–Y3

\$1.2B

Lumina target

Strong Early Signal – 18 Months Post-Launch

4,200+

Paying Teams

as of Q1 2026

\$2.4M

ARR

+22% MoM (last 3 mo.)

127%

Net Revenue Retention

industry avg: 108%

68 days

Avg. Time-to-Value

from trial to paid

4.8 / 5

G2 Rating

340+ reviews

< 2%

Monthly Churn

Enterprise cohort

Notable early customers: Stripe (eng team 280 seats) · Accenture pilot (500 seats) · Notion · Angellist · Figma · Intercom

Seat-Based SaaS with Expansion-Led Growth

Starter

\$15

/seat/mo

Up to 10 seats
50 hrs recording/mo
Core summaries & actions

MOST POPULAR

Growth

\$28

/seat/mo

Unlimited seats
Unlimited recording
CRM & PM integrations
Priority support

Enterprise

Custom

On-prem deploy option
SSO & SCIM provisioning
Dedicated CSM
SLA guarantees

Unit Economics (Growth Plan)

Average Contract Value (ACV) **\$8,400**

Gross Margin **78%**

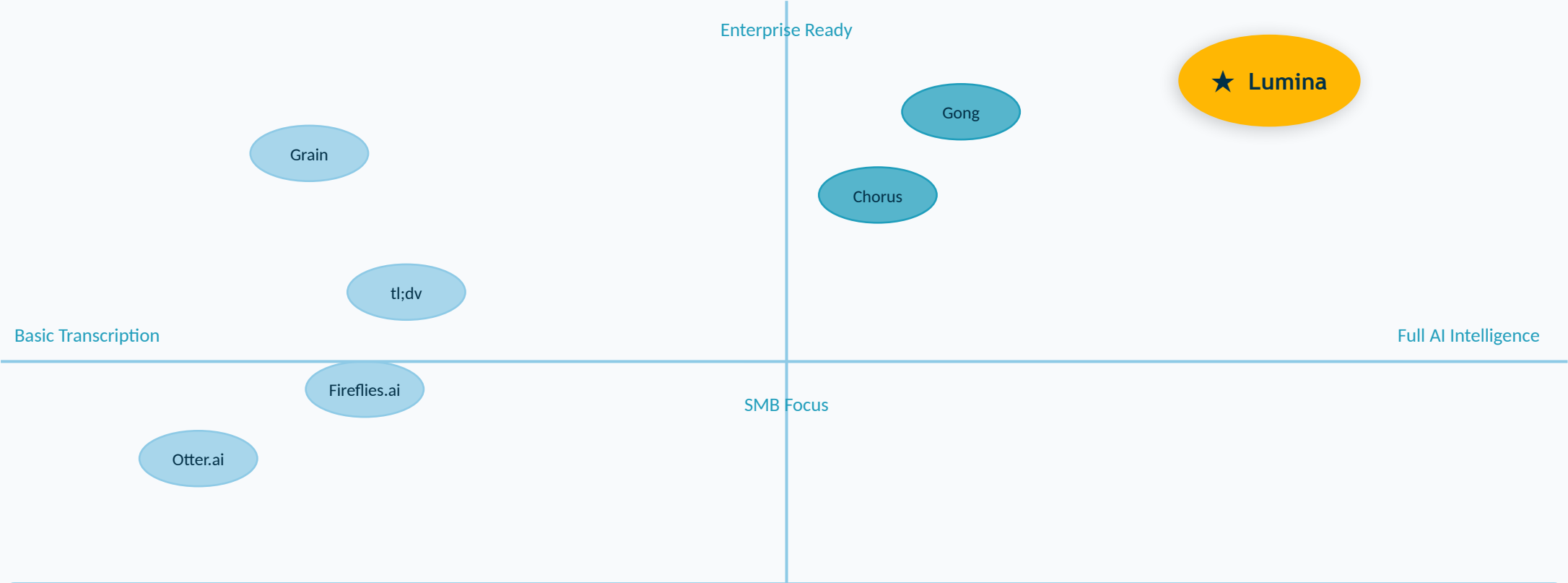
CAC (blended) **\$1,240**

LTV (3yr, avg) **\$21,600**

LTV : CAC **17.4 ×**

Payback Period **4.3 months**

Lumina Occupies an Uncontested Premium Quadrant



Feature	Otter.ai	Fireflies	Gong	Lumina
Auto-join	✓	—	—	✓
Cross-meeting memory	—	—	—	✓
PM integrations	—	✓	✓	✓
On-prem / SOC2	—	—	✓	✓
Context-aware AI	—	—	—	✓

World-Class Team — Built to Win in AI & Enterprise



Maya Chen

CEO & Co-Founder

Ex-Notion (VP Product), ex-Google Brain PM

Drove Notion AI from 0 → 4M users. Stanford CS + MBA.

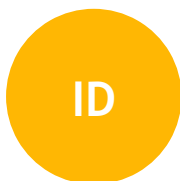


Arjun Sharma

CTO & Co-Founder

Ex-OpenAI (Research Eng.), ex-Apple Siri NLP lead

8 NLP patents. PhD MIT CSAIL. Core RLHF contributor.



Isabelle Dupont

VP Sales

Ex-Gong (first 10 AEs), ex-Salesforce Enterprise

Closed \$18M ARR at Gong in 24 months. 150% quota attainment.



Kevin Park

VP Engineering

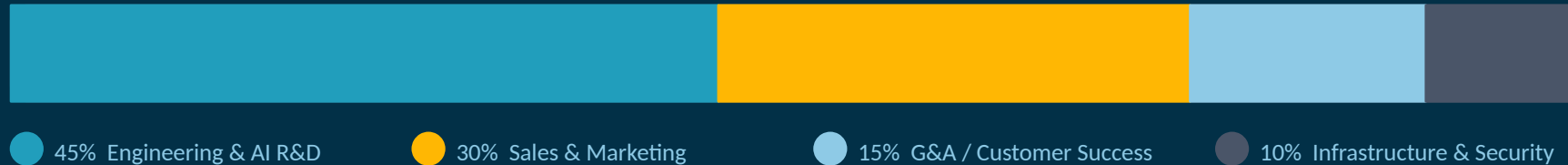
Ex-Zoom (infrastructure eng.), ex-Twilio

Scaled Zoom infra to 300M daily users during COVID surge.

Raising \$12M Series A

Led by: [Lead Investor] · Co-investor slots available · Board seat offered

USE OF FUNDS



18-MONTH MILESTONES

- \$12M ARR (5× current)
- 20,000 paying teams
- Enterprise-grade SOC 2 Type II + HIPAA
- Launch Lumina for Async (video/voice memos)

Contact Us

maya@lumina.ai
investors.lumina.ai
@LuminaAI

Pre-money valuation: \$48M
Prior funding: \$3.2M seed